

# POSTSHOW REPORT 2 0 2 5

futurecom.com.br







# THE STRATEGIC PARTNER FOR YOUR COMPANY

Futurecom **is the leading event in Connectivity and Innovation** for Latin America and, in recent years, has also become an important hub for cybersecurity solutions and a facilitator of Digital Transformation.

With hyper-connectivity and, consequently, infrastructure for the most diverse networks as the main drivers and enablers of this transformation, **the event stimulates the market by providing networking and business opportunities through a combination of exhibitions, presentations, debates, and demonstrations** on the impacts of these technologies' applications across various economic sectors, such as industry, logistics, government, and others.

In our **30th edition**, we brought together around 300 exhibiting brands and over 30,000 industry professionals in more than 25,000 m<sup>2</sup> of exhibition space.



Attendees from **+30** countries



**25**K

m<sup>2</sup> exhibition space

S National and M International



3,000 congress participants



speakers



Futurecom by informa.

+200h of content

**Stages** 

senior-level positions

77% 74% 81%

decision-makers or purchase influencers

are medium and large companies

**COMPANY SIZE** 

50,8% LARGE

30,3% MEDIUM

15,9% SMALL OR MICRO ENTERPRISES

3% STARTUP **REGIONS OF BRAZIL** 



76,3%

Male Audience



23,7%

Female Audience

#### **TOP 10 COUNTRIES OF VISITORS**



COLOMBIA



MÉXICO



CANADA



FRANCE











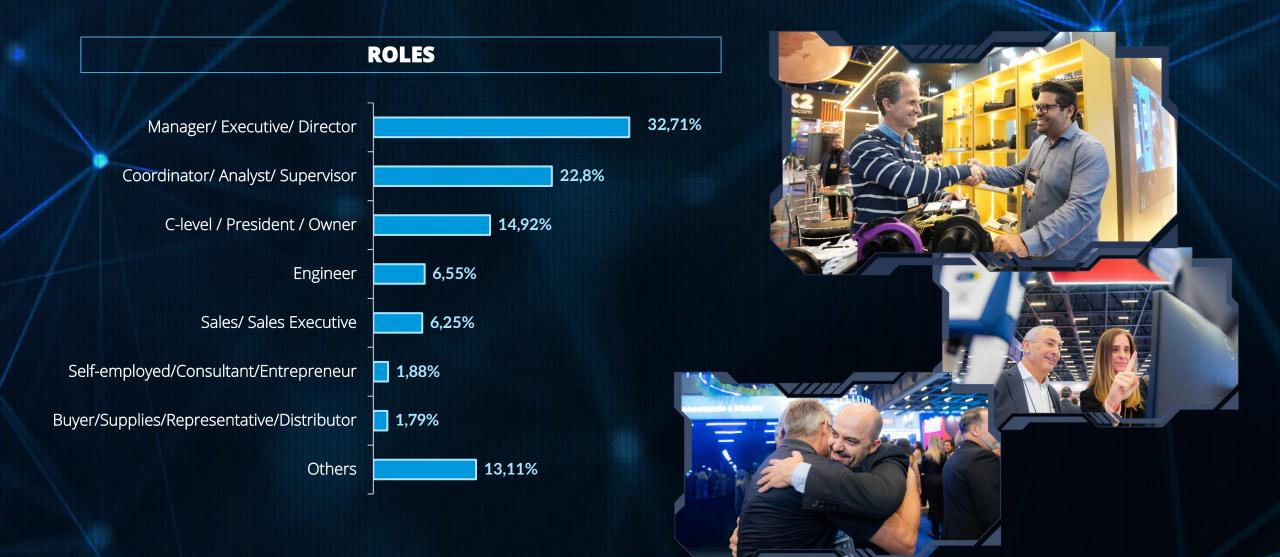


JAPAN

**SOUTH** 

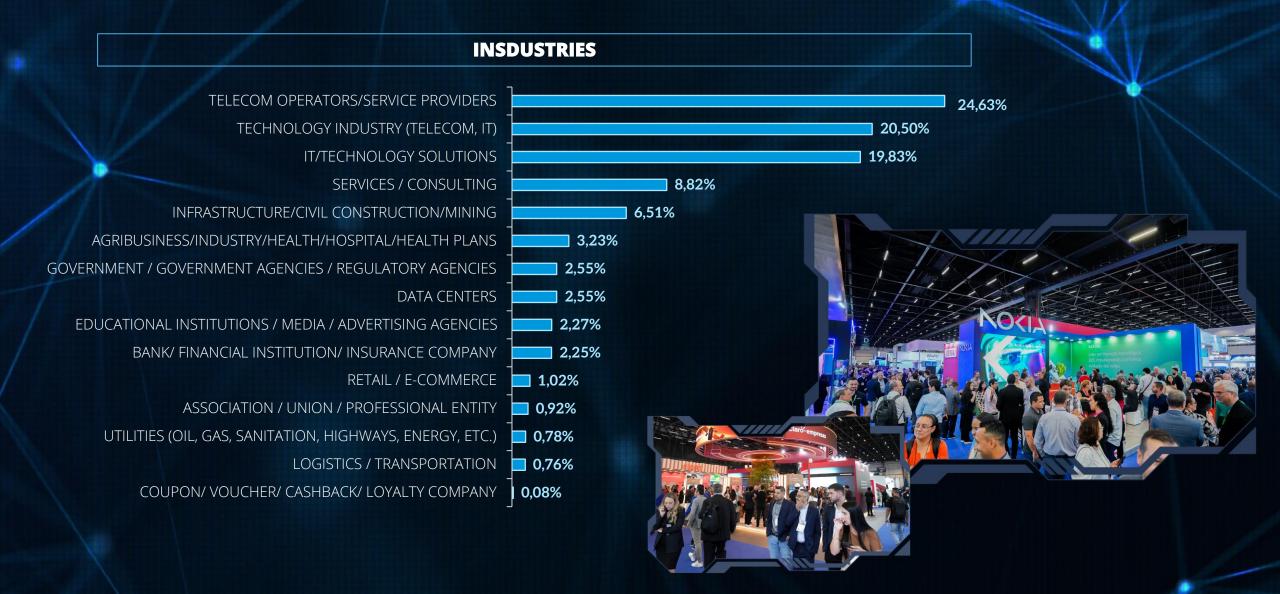
POSTSHOW REPORT 2025

2 0 2 5



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#### POSTSHOW REPORT 2025

42,65%

WHAT ARE
VISITORS
LOOKING
FOR AT THE
EVENT?

\* Multiple choice question.



# EXHIBITOR PROFILE

#### POSTSHOW REPORT 2025

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300 EXHIBITORS



25,000

m<sup>2</sup> / exhibition area



- IT and Telecom Solutions and Services
- Solutions and Services for Rural and Industrial Connectivity
- Dedicated/Specialized/Critical Mission Solutions and Services
  - Smart Cities Solutions and Services
    - Data Centers
- Telecom Operators and Service Providers
  - Consulting for Technology, Engineering, Market, and Vertical Solutions
- Entrepreneurs / Startups / Academia / ICTs / Innovation Hubs / Funding Institutions
  - Equipment, Machines, and Terminal Devices
- Components, Sensors, and IoT Devices
  - Measurement and Monitoring Equipment and Instruments
- Network Equipment and Systems (containers, towers, cables, antennas, etc.)
- Network and Infrastructure Integrators (civil and electrical works)
  - Energy Systems and Auxiliary Systems
- Cloud Providers (ISP): Solutions and Services
  - Storage and Processing Systems
- Distributors / Representatives / Value-Added Resellers (VARs)
  - Content Platforms / Applications / "As a Service" Models
- Digital Certification / Digital Identification and Biometrics
  - Financial Institution / Bank / Acquirer / Network Brand
  - Industrial / Commercial / Banking Automation
  - Solutions and Services for Payment Systems
  - Information Security: Solutions and Services

#### POSTSHOW REPORT 2025

# EXHIBITORS TESTIMONIALS

"We are very pleased to participate in Futurecom. We demonstrated, in practice, how companies can use AI and 5G connectivity to drive business, creating value and competitive advantage. In a scenario where efficiency is decisive, Claro Empresas not only keeps up with trends but also works on developing solutions that anticipate market needs and position companies at the forefront of digital transformation. Once again at the event, we positioned technology as a catalyst for the future." Marcello Miguel, Executive Director of Marketing and Business at Claro Empresas.

"This is our third consecutive participation in Futurecom, which is the leading telecommunications event in Brazil. It is an opportunity to strengthen the brand, showcase new launches, and enhance relationships with partners and clients. We successfully positioned Deutsche Telekom as one of the main providers of connectivity and technology in the Brazilian market." Claudia Forgas, Head of Marketing at Deutsche Telekom Global Business Solutions and T-Systems Brazil.

"Nokia's participation in the 30th edition of Futurecom exceeded our expectations and reinforces the event's relevance as a major innovation hub in Latin America. In addition to sharing knowledge in panels and technical sessions, our lounge was established as a strategic space for connecting with clients, partners, and new audiences, strengthening relationships and expanding business opportunities. The overall outcome is extremely positive and confirms Nokia's commitment to supporting the Brazilian digital ecosystem with cutting-edge technology and a forward-looking vision." Felipe Garcia, Head of Marketing for the Network Infrastructure (NI) division at Nokia:

# FUTURE CONGRESS FUTURE CYBER FUTURE GOV















# **FUTURE** CONGRESS

The traditional stage for major debates. From the figures behind the governance and dynamics of the sector, to the topics that capture the attention of executives and specialists, and the voices of the market. The trends that will shape the paths of connectivity and digital transformation emerge here first.

#### Futurecom in its 30 editions:

- Independence
- Multiplicity of viewpoints
- Technological neutrality
- Openness to opposing perspectives

Over the three days of Futurecom 2025, 218 speakers took the stage at the Future Congress.

# KEYNOTE SPEAKERS

2 0 2 5

Check out some of the **Keynote Speakers** who participated in the Future Congress:



Conrad Riedesel
Vice-Presidente Global de Negócios
Deutsche Telekom



Ernesto Paglia

Jornalista



lara Cardoso CEO | Grupo Storm



Jean-Pierre Bienaimé

Chairman I Ubiquity



**Leonardo Furtado** Arquiteto de Soluções, Engenheiro de Redes e Instrutor



Manish Singh CTO, Telecom Systems Business Dell Technologies



Osmar Pinto Junior Fundador e Coordenador | Grupo de Eletricidade Atmosférica (ELAT) do Instituto Nacional de Pesquisas Espaciais (INPE)



Paulo Sergio Rufino Henrique

Member - Scientist | CTIF Global Capsule



Advogado e co-autor do Marco Civil da Internet e Plano Nacional de Desenvolvimento de IoT



Rubens Barrichello Piloto Stock Car e ex-piloto da Fórmula 1









# FUTURE CYBER

Following Informa Markets' tradition in the cybersecurity segment, with its events Black Hat in the United States and Leap in Saudi Arabia, Futurecom introduced a congress exclusively dedicated to the topic.

- GenAl, Al
- Quantum Computing and Cryptography
- Digital Identity
- Public Security and Armed Forces
- LGPD, GRC, Awareness, and Fraud
- Complex Ecosystems, IoT, Sensors, and Devices
- IT-OT Integration and 5G Vulnerabilities
- National Cybersecurity Policy (PNCiber)
- Vulnerability Identification and Risk Mitigation

Over the three days of Futurecom 2025, **74 speakers** took the stage at Future Cyber.









# FUTURE GOV

Future Gov is a major stage for debating innovation and digital transformation in the public sector. It also addresses interactions in urban environments between public authorities and private initiatives, aiming for a Society 4.0 where citizenship, security, and digital inclusion are prioritized.

- Governance
- Digital education
- Security
- Health
- Access to citizenship
- Modernization of urban spaces

Over the three days of Futurecom 2025, **71 speakers** took the stage at Future Gov.





Exclusive meetings for IT, Infrastructure, and Innovation leaders from various markets seeking innovation and networking. A space dedicated to strategic gatherings to discuss the challenges and opportunities shaping the future of technology and global connectivity (exclusive attraction for invited guests).

A space dedicated to discussions on how Connectivity and Digital Transformation can drive various sectors of the economy, such as agribusiness, industry, smart cities, and others.

Here, we explore how these innovations can redefine the global economic future, featuring presentations of success stories.





# ISP NEXT LEVEL area



2 0 2 5

The ISP market in Brazil has grown significantly in recent years, driven by the demand for high-speed connections and the expansion of coverage in areas previously underserved by major operators.

Futurecom, the leading event for the Telecom and Connectivity sector in Latin America, which has always highlighted the industry, brought even more relevance to the topic in 2025, **featuring an exhibition area and a content arena exclusively dedicated to ISPs.** 











# FUTURECOM IN THE MEDIA

#### PRESS COVERAGE

- +170 accredited journalists
- 31 press releases
- 7 published articles
- 1,096 articles published in leading newspapers, industry portals, TV news programs, and radio.

Valuation = **R\$ 12,783,762.56** 



teletime

O GLOBO

# FUTURECOM IN THE MEDIA

# PRINT MEDIA | ESTADÃO

- 8 half-page ads
- 1 full-page ad

**6,489,900** impressions







**Dedicated Space for Estadão**, next to the Press Room for covering Futurecom 2025

# FUTURECOM IN THE MEDIA

2 0 2 5

#### **RADIO**



- Coverage across 179 radio stations in 170 municipalities
- 840 total broadcasts
- 11 radio features during the event Rádio Bandeirantes, Band News FM, Jovem Pan e Rádio Estadão, estimated audience of 820,000 listeners.

#### **TELEVISION**



- 9 fifteen-second spots on TV Globo
- 417 fifteen-second spots on Globo News
- 24 inserções de 15 segundos na CNN
- 2 fifteen-second spots during the Formula 1 broadcast on Band, in the breaks before and after the start of the race.
- +10 million impressions





Live coverage – studio set up at Futurecom

# **MEDIA PLAN**

#### **GOOGLE ADS**

**5,9 million** impressions **214,000** clicks

#### META

**8,2 million** impressions **111,000** clicks

#### LINKEDIN

**494,000** impressions **332,000** clicks

#### **REDES SOCIAIS**

**22,565** LIKES

0

19,905 FOLLOWERS

in

**19,480** FOLLOWERS



3,223 SUBSCRIBERS

#### SITE

**1,055,360** page views from September 2024 to September 2025

#### **FUTURECOM DIGITAL**

**166** exclusive content for the digital content channel (articles, e-Books and news)

#### **RADIO**

**840** broadcasts **11** articles

### PORTALS AND NEWSPAPERS

1,096 articles published

#### **TELEVISION**

**452 broadcasts** on Globo, Globo News, Band and CNN

#### **PARTNERS**

**615** advertisements, articles, posts and banners on websites

#### We believe in a

# SUSTAINABLE **FUTURE**







Accessibility: motorized wheelchairs for people with reduced mobility



Reuse of all materials and use of certified wood



Selective waste collection



Reduction of printed materials



Encouragement of carpooling among colleagues attending the event



Suppliers focused on social inclusion



Conscious disposal of credentials, which will be reused



LED lighting



Partnership with Safrater NGO that supports families of high social vulnerability



Interactive map replacing the printed pocket map



Printed materials with FSC certification



Vegetarian and vegan food options available



Free shuttle from the subway to the event



Use of carpets made from recycled PET and PP, partially reused from previous events.



A global program aimed at eliminating waste from stands

SUSTAINABLE DEVELOPMENT GOALS (SDGS) DEFINED BY THE UN, WITH WHICH WE COLLABORATE:





5 GENDER EQUALITY









17 PARTNERSHIPS FOR THE GOALS





# **2025 SPONSORS**



#### PREMIUM SPONSORS











#### **DIAMOND SPONSORS**









#### **MASTER SPONSORS**



























# **2025 SPONSORS**



#### STANDARD SPONSORS















































































































THE FUTURE OF COMMUNICATION AND CONNECTIVITY STARTS HERE







October,06-08\_2026 | São Paulo Expo - Brazil

Contact our commercial team and book your company's space for 2026:

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